

Dear Sir or Madam:

Accomplished, bright, career oriented, dedicated, exceptional, hands on, knowledgeable, leader, motivated, organized, passionate, professional, responsible, self-motivated and talented are examples of words you will find on a resume. Do people utilize these words because of norm or have they actually used them in their literal meaning?

My name is John Flynn a native of Scotland. Throughout my life and career I have set goals above and beyond normal standards. Life is about living, not finding an easy way out. Life asks us to challenge ourselves and hurdle over those milestones to truly feel and have a sense of completeness and accomplishment.

In my earlier years I wanted to be educated. Not to get the well paying job but to know how to communicate effectively, problem solve complex situations and scenarios, as well as having a thorough understanding of "how the world works". I can recall walking an hour each way to get to and from school, carrying up to eight textbooks and a few notebooks. I didn't look at this as a struggle, yet a way to better myself so in the future I won't be in the same shoes. I always had a way to think beyond what is already present.

The funny thing is, now that I look back at it, all those thoughts were in Vietnamese. Aside from the word 'Hello', I didn't speak a word of English. When I moved to the United States at the age of 15, I struggled even to ask where the bus stop was. Instead of thinking less of myself, I studied harder than before. Taking several ESL classes and independent study wasn't enough. My parents couldn't afford me a tutor so again I was faced with obstacles. I knew karate and started bartering for English tutors. Eventually I got my way through school and into college. The entire struggle paid off and I earned my Bachelors degree and within the same year landed a very reputed position.

Not to pat myself on the back or over rate myself, within the first year of my first professional job I increased sales revenue from \$5 million to \$30 million; 600% increase. The company was so proud of me that I was the first employee in their history to attain the President's Club. Some individuals would feel on top of the world right about now. I had to think bigger. I ventured off to a similar company figuring out if this line of work is my calling. In the process I increased company shares, oversaw the entire project in terms of recruiting, qualifying and interviewing prospect clients, and was offered a high management opportunity. I could have kept working and focus all of my energy here but my heart wasn't there.

Ever heard of the saying that when you have established yourself, opportunity will come to you. I started up my own company to truly understand what it means to be responsible for the whole firm. Handling every aspect of the business from Human Resources to Accounting and Finance, I really felt I had a sense of accomplishment. I knew that if I wanted I could run any department of any company.

Mastering a skill or overachieving takes time, passion and focus. However, to start from ground zero again takes an extra ordinary ability. Once again I pursued the path of yet another journey; this time in the real estate world. Not having any knowledge in this industry made me feel alive again. I felt as if I had to push myself all over again. With so much experience in constant learning, it didn't take John and within two month I was running the whole operation – from housing management, insurance and payroll to bidding on sheriff sales and remodeling and reselling.

Through all of my experiences in life, I feel that I have truly understood what it means to have accomplished your goals. By setting the bar high and aiming to surpass your own beliefs, one can truly reach the stars. Ideally, I am looking for the next and final step in my professional career. Real estate is my true passion and an industry that promises to challenge me while offering me the opportunity to grow and do better. My expertise is my aptitude in effectively communicating with construction crews in rehab process, leading a group of eight highly trained professionals, negotiating quotes and prices, managing 100 single family homes and whole selling houses and vacations properties. Real estate is my true craze and it's where I feel where my heart beJohns – the sky is the limit.

Preferably I'd like to find approved development commercial land parcels. The vision I see is using these lands and developing mix-use properties – retail stores on the bottom and apartment houses on top. Not only that, but develop community homes and oversee the whole project from start to finish and beyond. Leading any development project, whether it's commercial or residential, would really test my leadership skills, my experience, knowledge and passion. In conclusion I have proven to myself that not for school but for life I learned.

This approach of contacting you is another example of my ability to think outside the box. I'd like to prove to you of my ability and what I can offer. Anytime that is convenient for you, I wish to come down to meet you face to face and bring you my resume for your review and consideration. If you have any questions I can answer them right there and then.

John Flynn
122 Main Street, Flushing, NY 12345
(718) 754- 5763, JohnFlynn@aol.com